

Leadership, at its core, is about influence. Leadership Excellence refers to an individual's ability to influence, motivate, and enable others to contribute to organizational success. In this 3-small group sessions program, we focus on how communication, conflict, and building strong teams contribute to a leader's success. (or shine a light on their blind spots).

Leadership Excellence		
<b>Audience</b>	<ul style="list-style-type: none"> <li>• Senior Level Managers</li> <li>• Mid-level Managers</li> </ul>	<ul style="list-style-type: none"> <li>➤ \$750/participant</li> <li>➤ Typical payments as follows:               <ul style="list-style-type: none"> <li>- 50% deposit when project begins</li> <li>- Balance due upon completion of project</li> </ul> </li> </ul>
<b>Task</b>	<b>Details</b>	
<b>Pre-work:</b>	<ul style="list-style-type: none"> <li>• Behavioral Assessment for all participants</li> </ul>	
<b>Session Topics:</b>	1. Communicating Effectively (90-min)	<ul style="list-style-type: none"> <li>○ Behavioral Assessment Reports (Placards)</li> <li>○ Assessing Your Communication Skills &amp; Adapting to Others</li> <li>○ Communication is a two-way street</li> <li>○ Communication through Listening</li> </ul>
	2. Resolving Unproductive Conflict (90-min)	<ul style="list-style-type: none"> <li>○ Types of Conflict (1:1 vs Organizational/Team)</li> <li>○ Understanding Different Points of View</li> <li>○ Strategies to Resolve Conflict</li> </ul>
	3. Building Strong Teams (90-min)	<ul style="list-style-type: none"> <li>○ Evaluate Your Team</li> <li>○ Defining Your Team Culture</li> <li>○ Empowering Employees</li> <li>○ Collect Feedback</li> </ul>
<b>Materials Provided:</b>	<ul style="list-style-type: none"> <li>• <i>Book will be chosen based on organizational goals.</i></li> </ul>	
<b>1:1 Participant Coaching</b>	<ul style="list-style-type: none"> <li>• I will also be available for an additional 90-days after program has been completed for any follow-up questions or concerns from participants (1-hr/participant)</li> </ul>	
<b>Engagement</b>	<ul style="list-style-type: none"> <li>• Scheduled every other week</li> <li>• Total duration: 6-week program</li> </ul>	

